

Diplomatic Programme to Germany For Lithuanian Defence and Dual Use Startups

We are pleased to present the opportunity for Lithuanian **defence** and **dual-use technology** startups to participate in an exclusive R&D&I Programme to **Germany**, tailored specifically for companies aiming to engage with **the German defence sector**. The programme is designed to provide direct access to leading defence corporations, research institutes, and government stakeholders, as well as potential investors and partners for dual-use innovation. Participants will gain first-hand insights into Germany's defence ecosystem, explore opportunities for cooperation, and establish valuable business and R&D connections.

PROGRAMME OVERVIEW

Date: 3rd – 6th November 2025 (arrival on 3rd, departure on Friday 7th November)

Location: Munich, Taufkirchen, Watchberg, Pfinztal, Ulm (Germany)

Target Audience: Lithuanian defence and dual-use technology startups, scale-ups, and innovation-driven companies, particularly in aerospace, drones, optics, lasers AI, cybersecurity and robotics.

Key Objectives:

- Engage with Germany's defence industry leaders and innovators.
- Gain market knowledge and understand Germany's defence procurement and innovation processes.
- Explore collaboration with German defence primes (Airbus, IBM, Hensoldt, Telefonica) R&D centres (Fraunhofer ICT/FHR), and dual-use investors.

Price:

- 8,500 eur +VAT for one participant

WHY GERMANY?

Germany is a leading European defence hub with a strong industrial base, world-class research, and significant government investment. A centre for aerospace, cybersecurity, robotics, and advanced manufacturing, it supports both military and dual-use innovation. With a rapidly growing defence budget and NATO integration, majors like Airbus, Hensoldt, and Krauss-Maffei Wegmann, alongside top institutions such as Fraunhofer and TUM, offer Lithuanian startups strong opportunities for partnerships, joint R&D, and market entry.

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PLUGANDPLAY

AEROSPACE & DEFENSE

NOV 3

08:30 Transfer from airport to Airbus Defence and Space (approx. 40 min)

09:30 **Airbus Defence and Space Visit:** Executive Briefing & Tour
Willy-Messerschmitt-Straße 1, 85640 Ottobrunn/Taufkirchen

12:00 Walk (5 min) to lunch venue

12:30–13:45 Executive Lunch: Gasthof Franz Inselkammer

13:30 Transfer (15 min) to Universität der Bundeswehr München (UniBw)

14:00–15:45 **UniBw Visit:** CODE (Cyber Defence & Smart Data),
Quantum, Autonomous Systems & Materials

17:00 Return transfer to Munich city (40 min)

18:00 **Group Welcome Dinner:** Augustiner am Dom, Frauenplatz 12,
80331 Munich

NOV 4

7:20 – Flight to Cologne Bonn Airport (1h 5 min)

8:40- Transfer to Fraunhofer FHR (50min)

09:30 – Visit to **Fraunhofer FHR:** Leading radar research institute in Europe

12:30 - Travel + Lunch to Fraunhofer ICT (3h)

16:00 - **Fraunhofer ICT Visit:** one of the biggest and most versatile Fraunhofer institutes, with research that bridges chemistry, materials, engineering, and energy systems.

18:30 – Dinner Fraunhofer ICT

20:00 - Transfer to Stuttgart

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07:30 – Travel to Hensoldt (1h)

09:00 – Visit to **Hensoldt**: one of the leading European suppliers of defense electronics

12:30 – Transfer to IBM Germany (1.5h)

14:00 – Visit to **IBM Germany**: AI, Cloud & Digital Solutions & Startup Ecosystem Engagement.

19:00 – Dinner: Pfistermühle

NOV 6

09:00 – **VC speed dating at PNP office**: Matterwave, UnternehmerTum Ventures, Speedinvest, HV Ventures, VSquared and others.

12:30 – **Executive lunch** at Andechser am Dom

14:00 – **Visit to Telefonica Group**

18:30 – Closing session at Biergarten @ Kaisergarten

NOV 7

Departure Day – No formal programme; participants depart for Lithuania.